



The Power of Us:

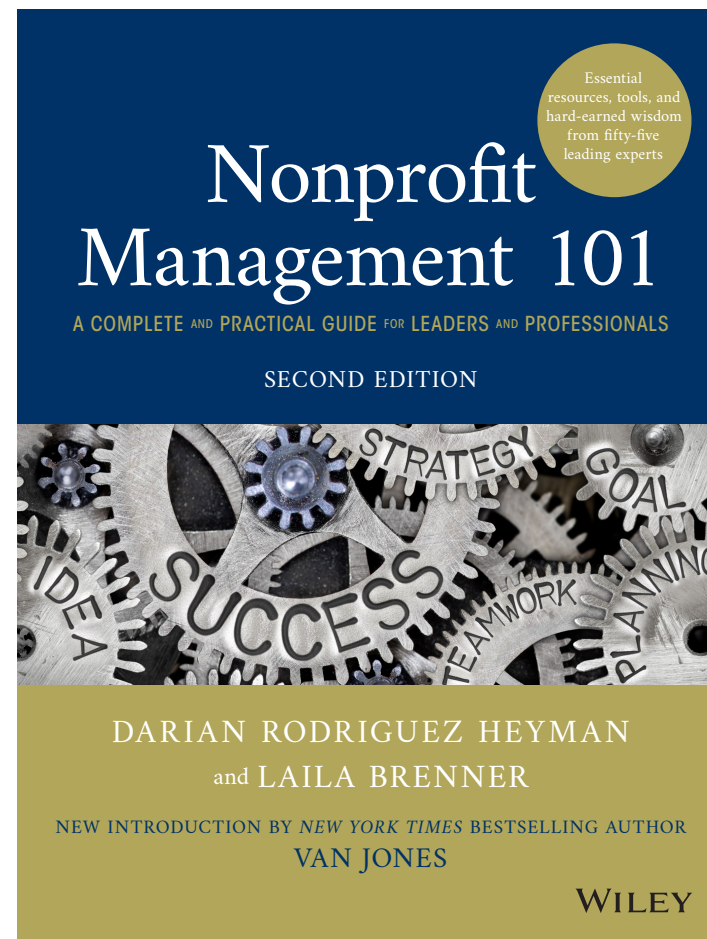
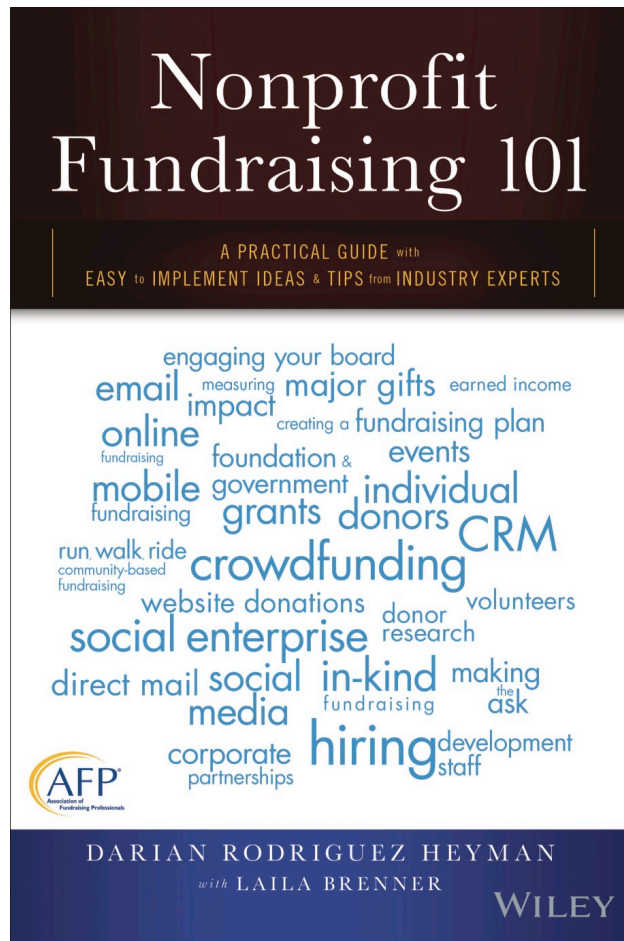
Courageous Collaboration and
the Future of Impact

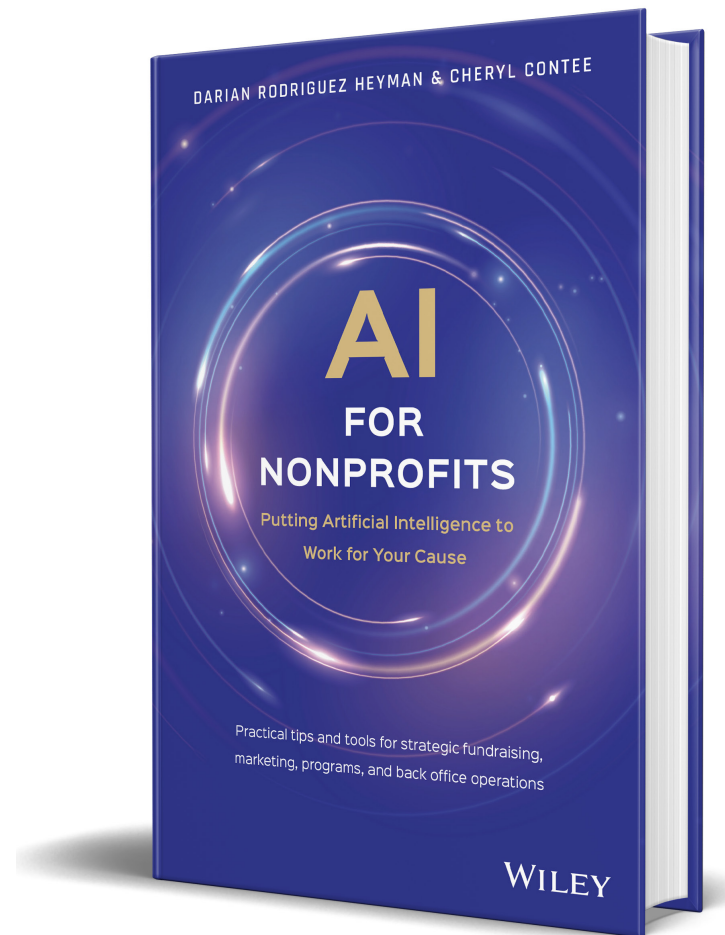
Darian Rodriguez Heyman
darian@helpingpeoplehelp.com

Stand Up!



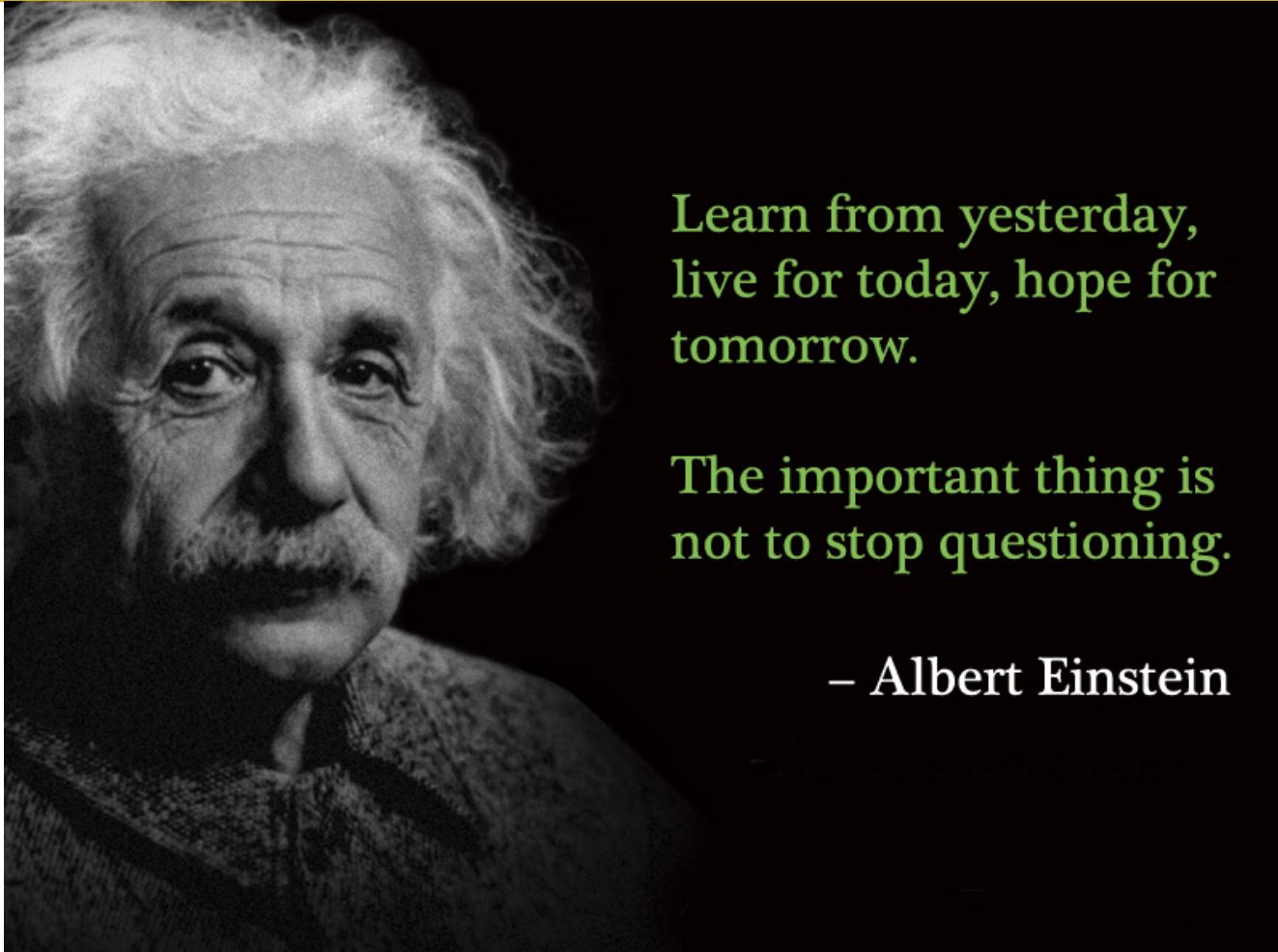








Connection, Capacity, & *Collaboration*



Learn from yesterday,
live for today, hope for
tomorrow.

The important thing is
not to stop questioning.

– Albert Einstein

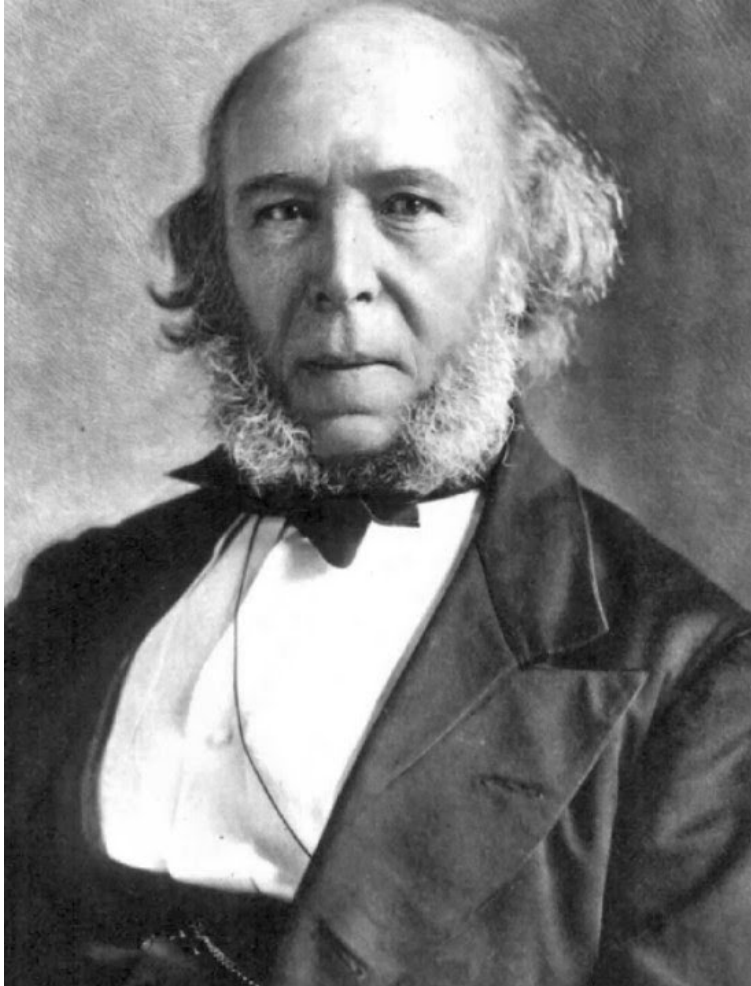


Dogs Don't Eat Dogs





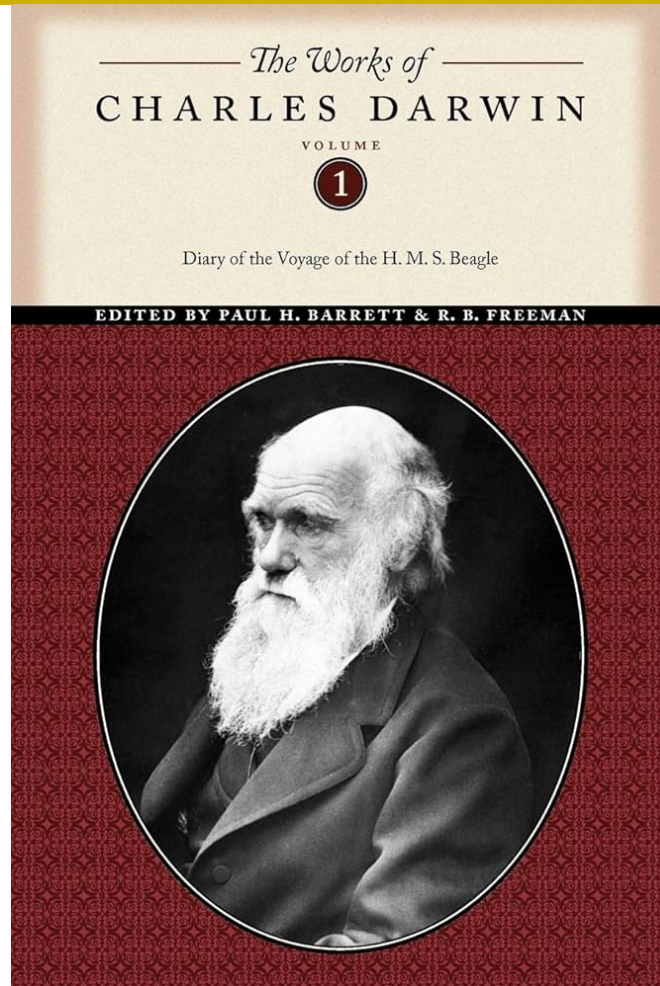
Question Your Assumptions



**HERBERT
SPENCER**



Connection, Capacity, & Collaboration



“

It is the long history of
humankind (and animal kind,
too) those who learned to
collaborate and improvise
most effectively have
prevailed.

—
CHARLES DARWIN



Collaboration 2.0: New Models of Partnership

- **Man & Machine:** The Dawning of AI
- **Grantee & Grantor:** Participatory & Trust-Based Philanthropy
- **True Allyship:** Standing in Solidarity



The Dawning of AI





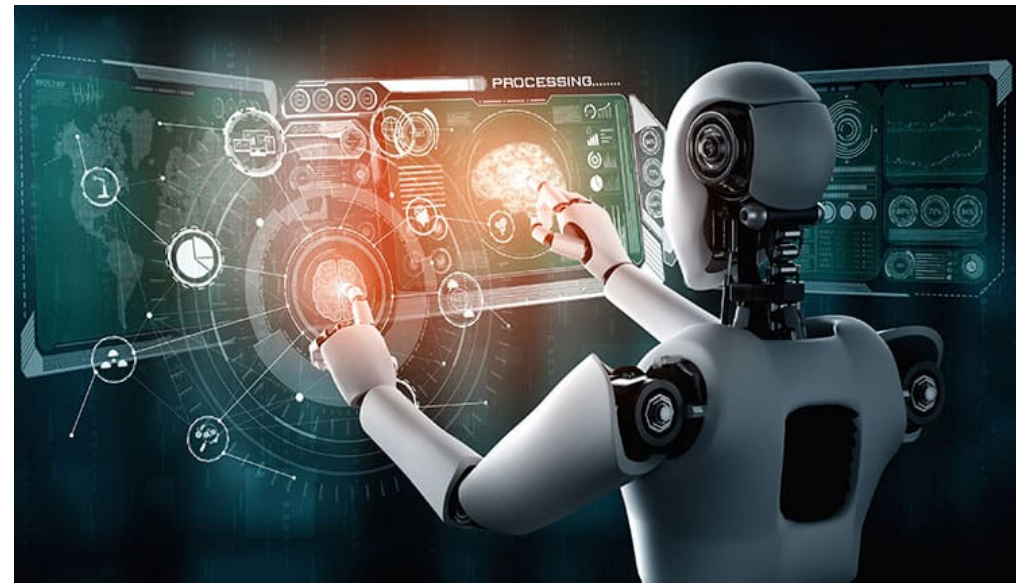
The Dawning of AI

- **GPT = General Purpose Technology**
- **Unlock Efficiencies & Expand Productivity**
- **Free & Easy to Use**
- **Key to Success:**
 - Understand AI's Three Greatest Strengths
 - Learn How to Speak AI
 - Key Considerations



AI's Three Greatest Strengths

- **Automate Rote Functions**
 - Repetitive, Key Tasks
 - Create & Refine Content: Draft, Edit, Translate





AI's Three Greatest Strengths

- Automate Rote Functions
- **Data Analysis**
 - Summarizing Robust Content
 - Brainstorming & Innovation





AI's Three Greatest Strengths

- **Automate Rote Functions**
- **Data Analysis**
- **Making Predictions**





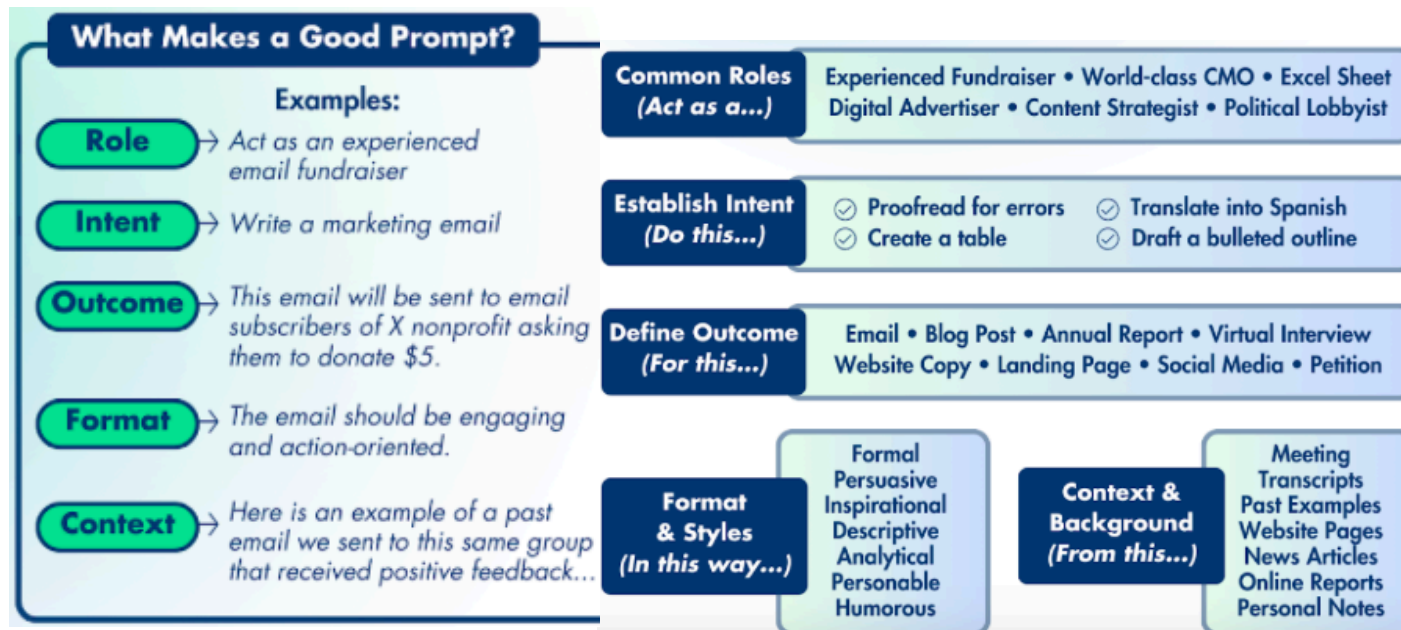
Learn How to Speak AI



Prompt
Engineering



Prompt Engineering



ChatGPT Cheat Sheet for Nonprofits

Master the skill of crafting the perfect prompts to get the most out of ChatGPT and other LLM tools.



Prompt Engineering

- **Keys to Success:**
 - **Multi-Shot vs. Zero Shot Prompts**
 - Samples Are Key!
 - **Work Step-by-Step, Then Whole Hog**
 - Draft Each Section First, Then Review as a Whole
 - Ensure Inclusivity
 - **Ask for Options**
 - Start with Teasers
 - Don't Settle: Iterate for Excellence



Key Considerations

- **Data Privacy:** Custom LLMs
- **Hallucinations:** HITL
- **Ethics:** Perpetuating Biases
- **Loss of Human Connection:** Focus on Relationships
- **Agentic AI on the Rise:** Autonomous Systems That Make Decisions & Perform Tasks w/o Humans

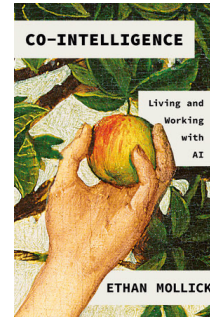
Strong Potential for SVPI Leadership & Impact!



AI Resource Review

Publications

StanfordSOCIAL
INNOVATIONReview



Communities

FundraisingAI



techsoup

Conferences



IMAGINE:NONPROFIT
Presented by aws

Newsletters





Grantee & Grantor Partnerships





Trust-Based Philanthropy

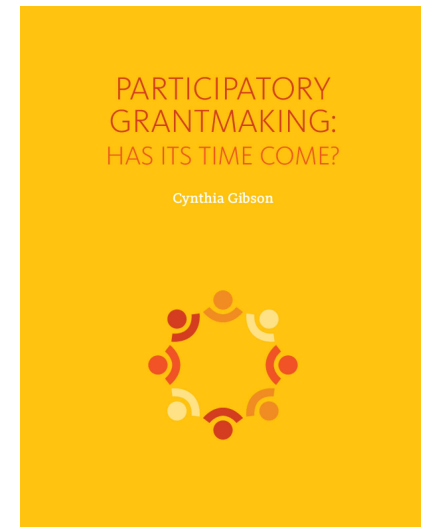
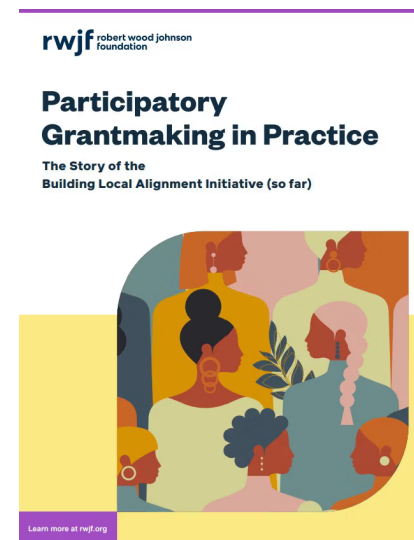
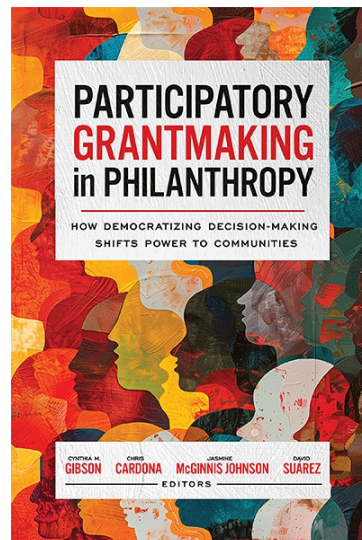
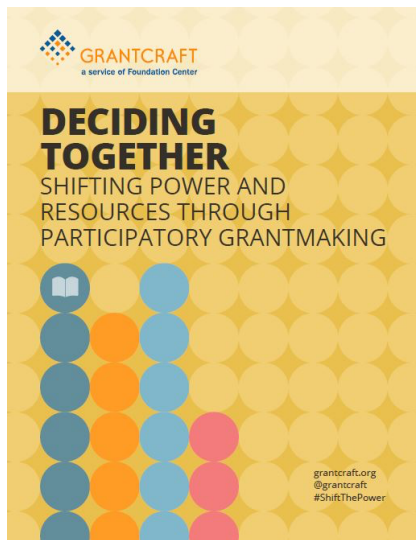
- ***Funder-Led*** Grantmaking Approach
- ***Advances Equity*** via Shifting Power Dynamics:
 - Focus on Trust, Flexibility, & Collaboration
 - Multi-Year GOS Support, Low/No Reporting
- **Focus: Strong, Transparent, Authentic *Partnerships***





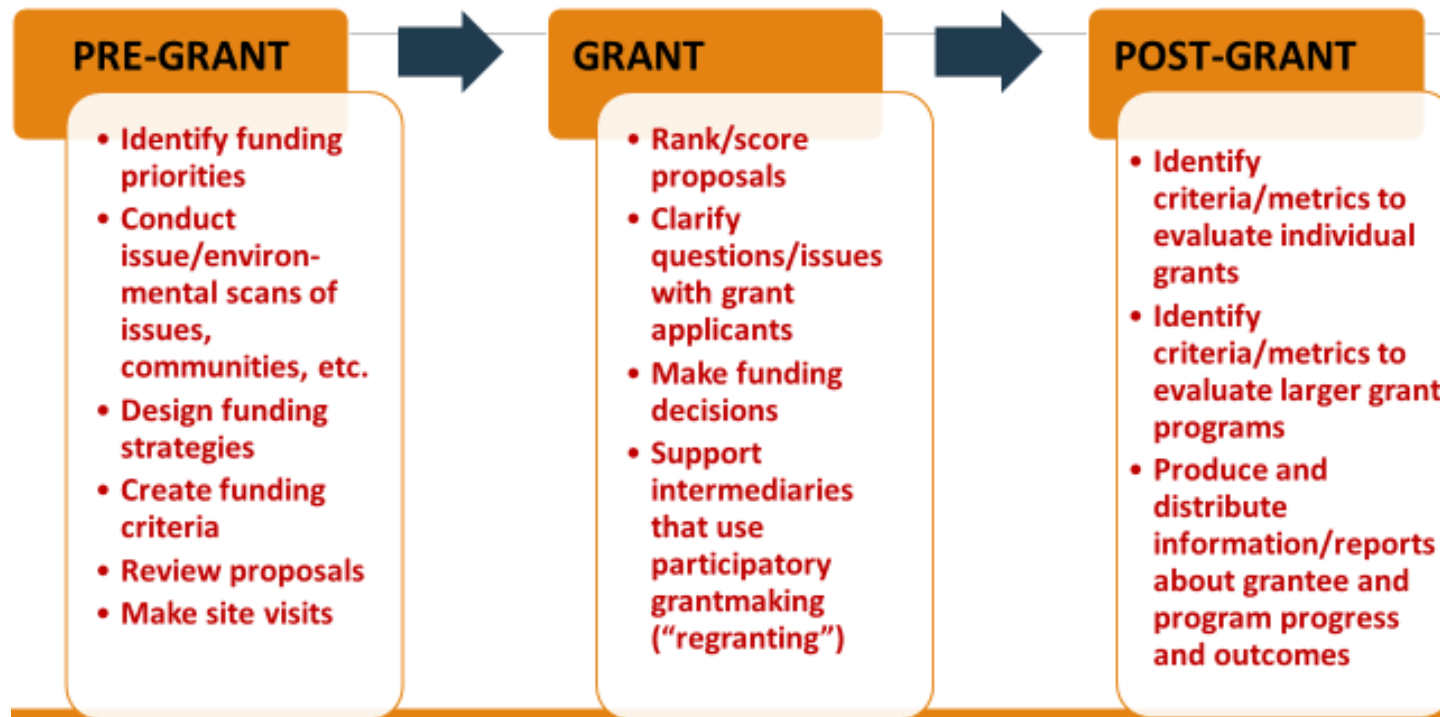
Participatory Philanthropy

“Participatory grantmaking cedes decision making power about funding—including the strategy and criteria behind those decisions—to the very communities that funders aim to serve.”





Participatory Philanthropy

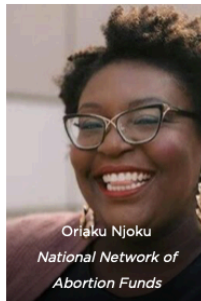
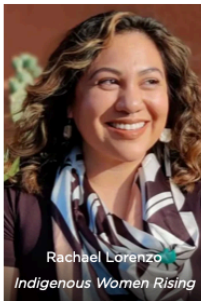
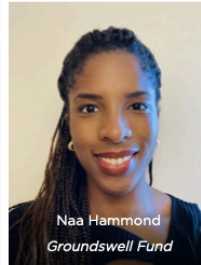




Participatory Philanthropy

ABORTION BRIDGE
COLLABORATIVE FUND

WDN



- Focused on Grassroots Clinics & Abortion Funds
- Donor-Led Fundraising
- **Grantmaking Advisory Council**
 - Consensus-Based, Stipended
- Led by BIPOC, LGBTQ+, Youth, EDs, Lived Experience
- Nationwide Nominations
- Highly Responsive
- Embrace Trust-Based Grants
- Open, Common Application

[womendonors.org/
funded-projects/abortion-bridge/](https://womendonors.org/funded-projects/abortion-bridge/)

Results:

- \$4M Raised Post Dobbs Decision



Grantee-Centric Philanthropy

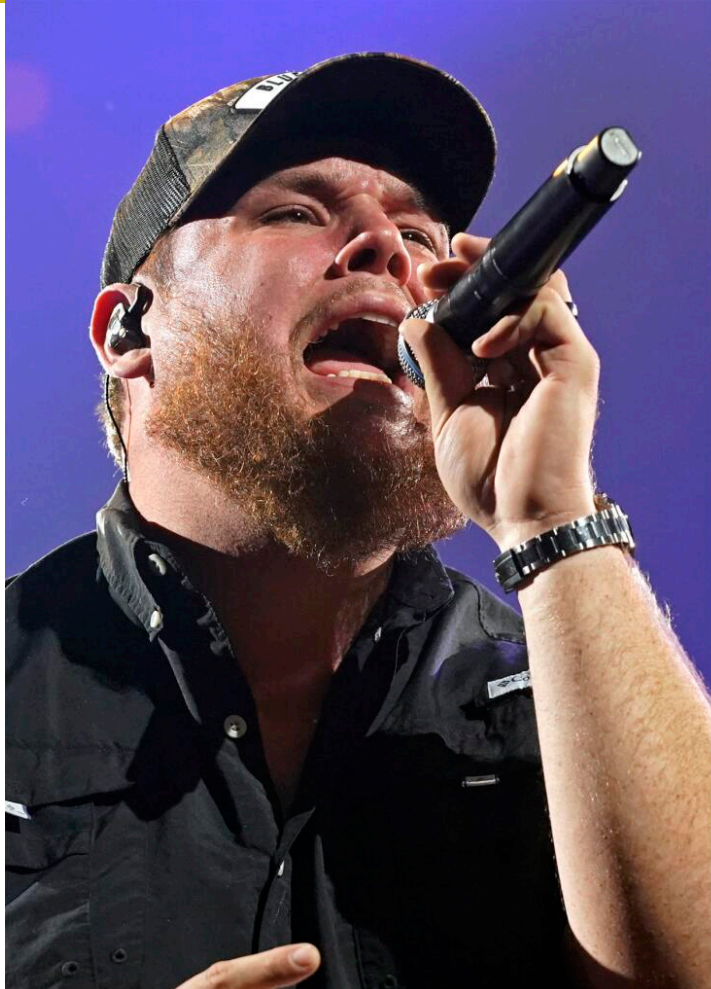
- **Resources:**

- Articles/Reports on the “Overhead Myth”
- Dan Pallotta’s *Uncharitable*
- Articles: SSIR, NPQ, Candid.org/GrantCraft, etc.
- participatorygrantmaking.org & trustbasedphilanthropy.org





True Allyship: Standing in Solidarity





True Allyship: Standing in Solidarity

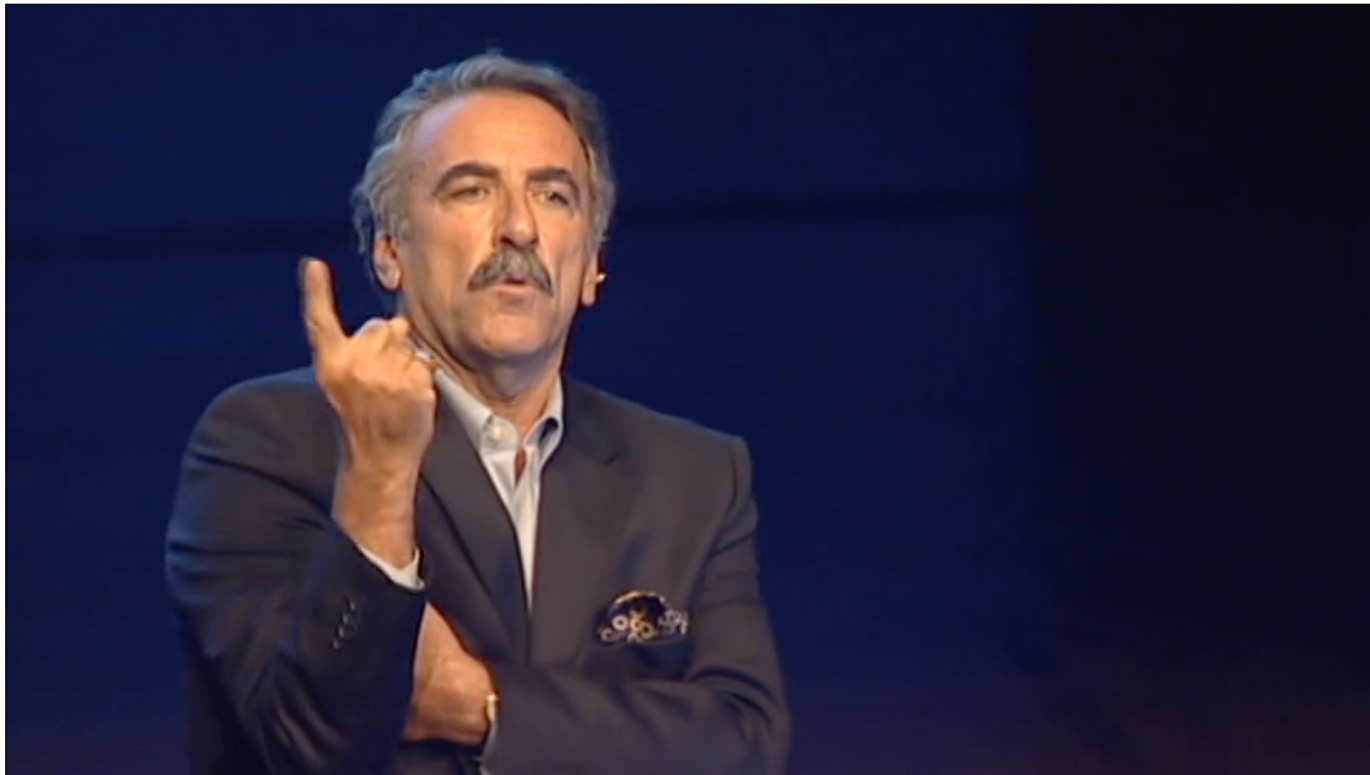




True Allyship: Standing in Solidarity

TED Ideas change everything

[WATCH](#) [DISCOVER](#)



Want to help someone? Shut up and listen!

4,000,438 plays  | Ernesto Sirolli | TEDxEQChCh • September 2012



The SVPI “Glocal” Balancing Act

Scale

Proximity





The SVPI “Glocal” Balancing Act

- **Global Communities of Practice**
 - M&A, Healthcare, K-12, 2-Gen Poverty Alleviation
- **Special Initiatives**
 - AI: Custom LLMs, Policies, Training, Offsets; Healthcare
 - SASB.org, CataCap.org





Thank You!

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