**Executive Director Position**

San Diego Social Venture Partners

San Diego Social Venture Partners (SDSVP) (www.sdsvp.org) is a non-profit membership organization of over 130 passionate individuals and part of the Social Venture Partners International network (SVPI). Our purpose is to advance critically needed, positive social change in San Diego by strengthening nonprofit organizations with high potential to create lasting, measurable impact.

We create this impact through a strategic “venture philanthropy” model. SDSVP Partners invest their time, professional expertise, and money in carefully selected non-profit organizations. Our goal is to improve organizational sustainability and accelerate growth so these organizations can create a greater impact on the lives of San Diegans.

The position requires executive-level leadership experience in a growth environment and the ability to:

* Identify, recruit, and retain highly qualified partners, typically highly accomplished professionals and entrepreneurs with a passion for venture philanthropy.
* Guide and support the volunteer engagement of these partners to accomplish SDSVP’s purpose.

**Responsibilities:**

* In the role of SDSVP ambassador to San Diego and the surrounding area, increase our recognition and influence, establish working relationships, and spur collaboration in the philanthropic and business communities
* In close collaboration with the Board and functional team chairs, create and achieve a multi-year strategic plan and tactical annual plans, each with measurable outcomes and defined milestones
* Measure, and communicate SDSVP’s impact on the community, non-profit organizations, and Partners
* Recruit New Partners and increase our membership
* Raise additional funds to support SDSVP programs and establish co-funding relationships
* Oversee Partner education and subsequent involvement with nonprofit organizations, providing guidance and support
* Serve as SDSVP’s primary interface with the SVPI network
* Oversee all legal and financialmatters
* Manage 3 professional staff members who handle administration, programs, and operations

**Competencies:**

* Passion for community involvement, engaged philanthropy, and venture philanthropy
* Desire to help non profits, individuals, and the community reach their full potential
* Proven capacity to be the ambassador of the organization within the San Diego community
* Ability to build SDSVP membership and retain existing partners
* The ability and passion to effectively engage SDSVP Partners in our work
* Successful development track record: proven ability to raise additional funds from outside philanthropic sources
* Ability to motivate, build consensus and lead collaboratively with a proven track record of achieving results through influence and communication without formal hierarchical authority.
* Strong relationship management, business management, and project management skills
* Excellent written and verbal communication skills with substantial public speaking experience
* Competent with common office software (such as MS Office, Salesforce.com) and online media.
* Evenings and weekend work as may be required by meetings and special events

**Education and Experience:**

Required:

* 5 or more years experience leading and advancing growth in a $1MM or larger for-profit or non-profit organization.
* 2 or more years of:
  + Demonstrated success in fundraising, sales, or business development
  + Management experience in an entrepreneurial, collaborative culture where results depend on teamwork
* C level management experience preferred
* Formal education in a related field of study.

**To Apply:**

Send your resume and cover letter in PDF format to [SDSVP.ED@gmail.com](mailto:SDSVP.ED@gmail.com) Submissions will be accepted through August 2nd, 2013.