SearchPath Reneris Consulting advises Social Venture Partners Cleveland on the basis of an exclusive consulting assignment. The following details are for your information and should be shared with discretion.
JOB DESCRIPTION

TITLE: Executive Director
ORGANIZATION: Social Venture Partners Cleveland

SUMMARY:

Social Venture Partners Cleveland (SVP) is an 80+person, non-profit Partnership committed to making our Community stronger. We identify existing non-profits with potential and then volunteer our time and our pooled resources to help them build capacity and increase their impact. SVP is one of 40 locations in a worldwide network (SVP International), bringing engaged philanthropy to their communities.

Currently, the Executive Director leads and serves the SVP Partnership and is responsible for the day-to-day management of the organization, while working closely with the board of directors to:

• Engage Partners in strengthening SVP and its selected non-profits and ensure the success of our engaged philanthropy in the community
• Grow SVP’s base of Partners and expand resources to benefit SVP and selected nonprofits
• Support philanthropic interests of Partners and educational opportunities to promote engaged philanthropy in the community
• Integrate equity into all of SVP’s operations

THE OPPORTUNITY:

SVP is seeking a new Executive Director to lead the next phase of our growth and innovation. This is a special opportunity to lead and engage a group of like-minded Partners. Our next Executive Director will help us locally strengthen non-profits and advance equity, while at the same time connecting SVP Cleveland to the broader network of worldwide SVPs making change in their communities.

The successful candidate will have:

• Proven capacity to be the ambassador of the organization within the community
• Ability to work with diverse communities with cultural competency
• Passion for building partnerships within the community to foster an understanding of equity in the philanthropic sector, and dedication to personal and professional growth in diversity, equity, inclusion, and belonging
• Successful record of raising funds from individuals and foundations
• Strong relationship management and project management skills. Balance high-level, creative, and strategic thinking with organizational skills, event planning, and business model approaches
• Excellent communication skills. Public speaking experience with the ability to tell a story and engage and inspire people on an idea
• Competence with computer-based tools and an enthusiasm for learning to use new tools.
RESPONSIBILITIES:

Leadership and Governance
• Report to and work with SVP board of directors to exercise its full governance and service potential, including developing, assessing, and honing SVP’s strategies and plans
• Organize, coordinate, and support all board meetings
• Participate in and contribute to activities of the SVP International network

Partner Recruitment and Engagement
• Develop and manage a recruitment program to grow SVP membership and retain existing Partners
• Create engaging, inspiring, strategy-based meetings and educational opportunities for Partners, nonprofit organizations, and the wider community

Community Engagement
• Serve as SVP’s ambassador to increase our recognition and influence, establish working relationships, and spur collaboration in the local philanthropic and business communities to increase SVP’s impact
• Raise additional funds to support SVP programs and establish co-funding relationships

General Administration
• Lead and manage all business, financial, legal, programmatic, administrative, and operational activities of SVP.
• Supervise staff members and occasional interns
• Develop and maintain an annual budget and work plan
• Work closely with contract accountant to adhere to best practices in financial management and external reporting

Some work done after business hours and travel to local venues for meetings and event management.

EDUCATION AND EXPERIENCE:

• Bachelor’s degree
• 3 or more years’ experience leading and advancing growth in a business, non-profit, or philanthropy organization
• Management experience in an entrepreneurial, collaborative culture where results depend on teamwork
• Strong background in learning and utilizing best practices in diversity, equity, inclusion, and belonging
• Ability to bridge management concepts from both the business and nonprofit sectors
**BENEFITS:**

- Salary target: $75,000-85,000, commensurate with expertise and negotiable benefits package
- Opportunity for broad and impactful work experience.
- Opportunity to build networks with local and international business, nonprofit, and foundation leaders.

**CONTACT**

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